

The Road To Excellence Is Calling Your Name!

Ceylinco Insurance – Asia’s most innovative Insurance Company, is looking for dynamic and driven individuals to join their VIP Centre; the very pulse of their motor insurance operation, staffed by the most capable, energetic and intelligent men and women you can imagine.

Assistant Sales Manager

The ideal candidate should:

- Be below 30 years of age.
- Possess a sound educational background, with a minimum 3 Passes at the GCE A/L's.
- Have a minimum of 2 years experience in the field of Sales.
- Be a self-motivated individual, with the ability to supervise a Sales Team.
- A professional Sales/Marketing qualification will be beneficial, though not essential.

Marketing Executive

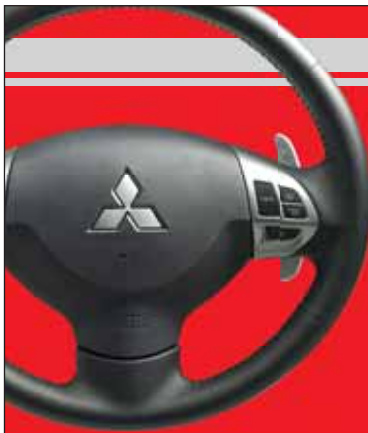
The ideal candidate should:

- Be above 18 years of age.
- Have a GCE O/L or higher educational qualification.
- Previous Sales experience will be considered an advantage.

The chosen candidates can look forward to an attractive remuneration package and excellent career prospects, coupled with annual bonuses, medical insurance, a company maintained car or motorcycle (depending on experience) for Assistant Sales Managers and a company maintained motorcycle for the Marketing Executives, together with a host of other perks.

Interested candidates should direct their applications to:

Assistant General Manager - Sales
Ceylinco Insurance PLC
Ceylinco VIP Centre,
46/34, Nawam Mawatha,
Colombo 02.
E-mail: viposhanthi@ceyins.lk



It's full-throttle on the fast lane to success

United Motors Lanka PLC, a public-quoted company and a leader in the automobile industry, has vacancies for dynamic, result-oriented, self-motivated, innovative and energetic individuals to handle the following areas of work. Successful candidates are expected to be committed towards developing a career-oriented relationship with the company.

ASSISTANT GENERAL MANAGER (Sales Support Services)

Candidate Criteria

- Should be a graduate or a member of a leading professional body
- A minimum 10 years' managerial experience in the field of Sales, Administration, Logistics or General Management
- Possess the ability to negotiate effectively with principals on pricing, quality and quantity
- Should be willing to travel extensively island-wide when necessary and work long hours to achieve objectives
- Should proactively support the business strategy of the company
- Should be able to handle PDI (Pre Delivery Inspection) and value addition process
- Competent in ordering
- Ability to handle RMV transactions and liaise with other regulatory bodies
- Should be a strategic thinker and a dynamic individual who has the ability to operate at a Senior Managerial level effectively
- Should have the ability to develop successful business relationships at all levels, within and outside the company

HEAD OF SALES

Candidate Criteria

- Should possess professional qualifications in Sales/Marketing
- Strong relationship management skills
- Experience in a fast paced retail/sales environment
- A proven team-building ability
- Strong problem solving ability and a 'can do' attitude
- A results-driven achiever with a proven track record of meeting aggressive sales targets
- Below 35 years of age

As the successful candidate, your role will involve:

- Enhancing the business through the development of both new and existing customers
- Management of a large number of SKUs
- Leading a team of sales professionals
- Being prepared to go 'over and above' to achieve success
- Traveling extensively to achieve sales objectives

The ideal candidates should have a positive attitude, excellent interpersonal and communication skills, a passion for vehicles and the ability to work independently. Fluency in both English and Sinhala is required.

An attractive remuneration package along with excellent career prospects await the selected candidates depending on their qualifications and level of experience.

If you are confident that you satisfy these criteria, e-mail/post your CV along with the contact details of 2 non-related referees to reach us within 7 days of this advertisement.

Assistant General Manager: agmsss@unitedmotors.lk, **Head of Sales:** hs@unitedmotors.lk



United Motors Lanka PLC
100, Hyde Park Corner, Colombo 2.

The 7th Frontier

Being the Best means the World to you

It's about being real, open and committed to performance. It's about being ambitious and goal oriented. It's doing what you say you will. At MAS Active, we're proud of the reputation we've built today, but it's tomorrow we're focused on; a tomorrow which will see us more innovative and more driven. A tomorrow with people who want to do something today.

MAS Active is the fastest growing supplier of performance wear, competition sportswear and casual sportswear in South Asia. Utilizing our groundbreaking technologies, we clothe leading global athletes and challenge them to defy their own limits. We are the leading supplier of garments to top global brands such as Nike, Columbia, Polo Ralph Lauren and Jockey. MAS Active is a division of MAS Holdings, the largest apparel group in South Asia with an annual turnover of USD 900 million.

We are seeking experienced and passionate individuals to lead, coach and mentor our multifaceted team, specialists that provide their best services to lead and to grow for tomorrow.

Manager – Sustainability (ACTIVE/SS/066)

Taking on a committed role to foresee and nurture our company's future in sustainable practices, you will coordinate and drive MAS Group sustainability initiatives liaising with the MAS Group Sustainability Team. Projects in the fields of Energy, Emission Management, Waste & Water Management will be designed, implemented and monitored by you. While taking on the responsibility to compile the Group Sustainability Report to complement our project results and ethical branding, you will also negotiate favourable funding for all Group environment sustainability initiatives.

You will hold a Degree in Environmental Science/ Environmental Engineering with at least 2 years experience in implementing sustainability projects. With an extensive knowledge in Carbon footprinting and baseline methodologies, you will travel extensively to all plants to better equip the entire organization on carbon reduction. Knowledge in Finance would be an added advantage. Exceptional communication, interpersonal and project management skills are prerequisites.

Manager – Human Resources & Administration (ACTIVE/SS/070)

By implementing flawless HR Strategies across the organization, you will recruit appropriate personnel to fulfill plant capacities, while maintaining good relations within the company amongst employees as well as within the community. You will be managing the respective HR budget, identifying training and development requirements for the team and overseeing Performance Management. You will also be responsible to support lean initiatives, compliances and risk management at factory level.

You will hold a Degree in Human Resource Management/ Business Administration with at least 5-6 years experience in a manufacturing environment in a similar capacity. You will also have a sound understanding of legal aspects pertaining to employment and labour relations. Excellent interpersonal and communication skills are prerequisites.

Submit your application with a digital photograph and names and contact numbers of two non-related referees within 10 days of this advertisement at: <http://careers.masholdings.com> with the respective Vacancy Reference Numbers (VRN) mentioned above, OR email to: masactive@masholdings.com

We are an equal opportunity employer and welcome all qualifying candidates to join our team of MAS Professionals.

