

Senior Sales Executive

PRISTINE

Information system solutions are our forte, at Pristine Solutions (Pvt.) Ltd. We provide software solutions, related services and consultancy.

Pristine represent international ERP solutions such as SAP and Sage ACCPAC. In order to deliver best fit solutions to our clients Pristine has built own software solutions as well and some of these are already recognized by international software vendors such as Sage ACCPAC and clients both local and international. Pristine operates in Central Africa, Middle East and Sri Lanka with clients in all these markets. We seek individuals ready for a challenging and rewarding career in sales and Marketing.

The ideal candidate

- Will have an interest in developing a rewarding career in Business Software Sales.
- Will be professional and articulate with a confident assuring manner.

Tasks & Duties

- Develop an in-depth Product knowledge of relevant Software solution.
- Suggest and Implement Direct and Indirect Sales & Marketing campaigns
- Prepare detailed and professional proposals
- Negotiate to close of Sale in conjunction with experienced Consultants
- Preparation and demonstration of our solutions to prospective customers
- Direct mail Campaign follow-up via mail/fax and telephone
- Suggest and organise events and activities to foster continued and greater prospective interest in our solutions.

You should have

- Have a minimum 2 years experience in software sales.
- Strong interpersonal and communication skills
- Ability and drive to work towards targets at a personal level and Group level
- Understanding of software and IT terminology and concepts will be an added advantage
- A degree in business management/ marketing or professional qualifications equivalent to CIM

Email: hr@pristineworldwide.com

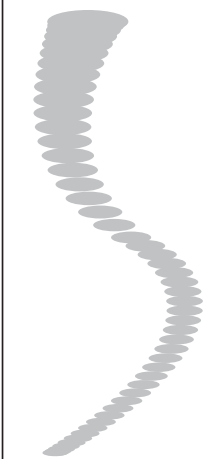
Manager HR

PRISTINE SOLUTIONS (PVT) LTD

108A, Maya Avenue, Colombo 06.

TP: 011 2553755 FX: 011 2553770 www.pristineworldwide.com

www.sundaytimes.lk



Refer this week



& Apply !!!

AFTER ALL'S WHAT NEXT.....? ENHANCE YOUR CAREER AT.....?



WE ARE MEMBER OF THE "TIME WANER" GROUP, A MAJOR INTERNATIONAL COMPANY DEDICATED TO PROVIDING HIGH QUALITY EDUCATIONAL SOLUTIONS.

WE ARE LOOKING FORWARD SELF MOTIVATED PEOPLE FOR OUR MARKETING TEAM.

SALES EXECUTIVES / TRAINEE SALES EXECUTIVES (Male/Female)

- MINIMUM QULIFICATION GCE O/L AND A/L
- SCHOOL-LEAVERS PREFERABLE
- GOOD KNOWLEDGE OF ENGLISH
- AGE BETWEEN 18-45YEARS.

School leaver's keen to embark on a lucrative career may apply for trainee post.

RECEPTIONIST (FOR PELIYAGODA BRANCH)

- SHOULD HAVE AN EXCELLENT COMMAND OF ENGLISH BOTH ORAL AND WRITTEN.
- AGE BETWEEN 22YEARS TO 35YEARS.
- PREVIOUS EXPERIENCE WOULD BE ADVANTAGEOUS BUT IS NOT ESSENTIAL.

ALSO WE ARE LOOKING PEOPLE WHO ARE CONVENIENT TO WORK IN OUR NEWLY OPENING BRANCH IN PELIYAGODA.

BENEFITS

- FREE TRAINING.
- OPPORTUNITY TO TRAVEL OVERSEAS.
- OPPORTUNITY TO BE A MANAGER WITHIN ONE YEAR (WITH VEHICLE)
- EARN OVER 35000/= PER MONTH

CALL FOR AN APPOINTMENT

MS. SANDRA ON 077-3434805

E-MAIL amilas98@gmail.com



THE SALES MANAGER

TIME LIFE INTERNATIONAL

NO. 23E 1/1, PAGODA RD, NUGEGODA.



TO GET THE BEST RESPONSE TO YOUR VACANCY ADS

Immediate Vacancies

Kuwait/Dubai/Lebanon

for the following categories

Interviews on 01st, 02nd and 03rd December 2008 at our Main Office

Title/Designation	Nationality Required	Qty	Salary in US \$	Site/Location
Project Management & Staff				
Civil Engineer		5	2500-3000	
QA/QC Engineer		2	2000-2500	
Administrative Staff		5	700-900	
Surveyor		2	700-900	
Rodman		2	700-900	
Administrative Support Staff				
Warehouse Supervisor		5	700-900	
Life Support Supervisor		2	700-900	
Warehouse Helper		15	400-500	
Cook		13	1000-1300	
Cook Helper		7	400-500	
Generator Mechanic		7	900-1200	
Vehicle Mechanic		6	900-1200	
Driver		35	1000-1200	
Project Implementation (Supervisor)				
Sprung Installation				
General Foreman		3	1200-1400	
Skilled Supervisor		5	700-900	
Sprung Assemble		80	1000-1100	
Electrician		25	700-900	
HVAC		13	700-900	
Welder		6	700-900	
Heavy Equipment Operator		25	1200-1400	
Skilled Helper		16	500-600	
Helper/Worker		27	400-500	
PFHU				
Fabrication/Installation				
General Foreman		2	1000-1200	
Skilled Supervisor		2	700-900	
Heavy Equipment Operator		8	1200-1400	
Electrician		14	700-900	
HAVC		7	700-900	
Plumber		10	700-900	
Mason		7	700-900	
Welder		6	700-900	
Skilled Helper		6	500-600	
Helper/Worker		13	400-500	
Security Operation (During Construction)				
Security Supervisor		6	1000-1100	
Static Security Guard		36	900-1000	
Security Convoy		16	1000-1100	

Middle East Manpower Recruitments

No. 134/1, Negombo Road, Wattala (Close to Gemunu Cinema)

Tele: 011-2949201, 011-2949202, 077-3234330

SriLankan Airlines takes great pride in being the national carrier of Sri Lanka, in addition to its position as an award winning international airline, and its role as an ambassador of goodwill across the world. We are proud to spread the warmth and cheer that is universally recognized as uniquely Sri Lankan, in a network covering Europe, the Middle East, the Far East and the Indian sub-continent.

Our vision for the future is to become the most preferred airline in Asia. In this respect, we have in operation a progressive working environment and a dedicated team of passionate professionals who are committed to delivering nothing short of the best to our customers.

Legal Affairs Manager

This is an excellent career opportunity for a legal professional to join our legal team in a world-class organization. Reporting to Senior Manager Legal Affairs, the job includes:

- Contract negotiation, drafting, reviewing, monitoring and administration.
- Research into and ensure compliance with contemporary developments in law and the aviation industry.
- Safeguarding the Company's legal and commercial interests.
- Protecting the Company's Intellectual Property Rights and registering the Company's trademarks and service marks both locally and internationally.
- Assisting with protecting the Company's interests in matters relating to litigation both locally and internationally.

You should be below 40 years of age and possess an LL.B from a recognized University or be an Attorney-at-law of the Supreme Court of Sri Lanka with over 5 years' relevant work experience at Senior Executive Level with a reputed organization.

Knowledge of legal pleading formats and experience of court procedure and practice in Sri Lanka as well as international conventions governing transportation by air and a sound understanding of legislation relevant to the company's business activities will be an added advantage.

You should also have sound analytical, drafting, negotiation, interpretation and writing skills with the ability and initiative to research and present effective action plans along with excellent management, decision making and effective communication skills.

A high command of English and Sinhala languages (both oral and written) is a must. Ability to work under pressure, while meeting strict deadlines and competence in a fully computerised environment are other requisites.

This is an exceptional opportunity for those who are interested in developing a career with a world-class organization. Those with outgoing personalities, good communication & interpersonal skills and the ability to work in a team environment will be given preference. If you think you've got what it takes to be a part of our team, we are waiting to hear from you.

Applications along with your contact details should be forwarded to careers@srilankan.aero or the Senior Manager Human Resources, Human Resources Division, SriLankan Airlines Ltd., Katunayake, Sri Lanka, prior to the 10th of December 2008.

Influencing will not have any bearing on the selection process which is merit based.

SENIOR MANAGER HUMAN RESOURCES

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Company Registration No: 5987