



## Asian International School

Applications are invited from Degree holders with experience for the following teaching positions with immediate effect. Applicants are requested to apply personally or in writing.

- History – Middle School
- English

The Principal  
**Asian International School**  
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# ST APPOINTMENTS

MAKING OPPORTUNITIES KNOCK ON YOUR DOOR

## How to make values live in your organization

Values exist in every workplace. Your organization's culture is partially the outward demonstration of the values currently existing in your workplace. The question you need to ask is whether

these existing values are creating the workplace you desire.

Do these values promote a culture of extraordinary customer care by happy, motivated, productive people? If not, you will want to:

identify the values that currently exist in your workplace;

determine if these are the right values for your workplace;

Within the organizations I have had the opportunity to serve, the core values were communicated by actions mostly - in the ways in which business is conducted on a day-to-day basis, and not so much in words directly spoken or written.

and change the actions and behaviors by which the values are demonstrated, if necessary.

future, relationship guidelines and norms, prioritized action plans, and departmental goals.

### Steps in a Values Identification Process

To identify organization values, bring together your executive group to: learn about and discuss the power of shared values; obtain consensus that these leaders are committed to creating a value-based workplace;

define the role of the executives in leading this process; and provide written material the executives can share with their reporting staff.

In one of my client organizations, that recently completed this process, the Team Culture and Training Team, a cross-functional group of employees from every level of the organization, asked the executive group to initiate and lead this process.

Where possible, acting on a desire for change that is percolating from all corners of an organization, is a powerful assurance of success.

Design and schedule a series of values alignment sessions in which all members of the organization will participate.

Schedule each member of the organization to attend a three-four hour session. (If your group is small, it is most effective for all members to meet in one session together.)

These sessions are most effective when led by a trained facilitator. This allows each member of your organization to fully participate in the process.

Alternatively, train internal facilitators who lead one session, and participate in another.



Regent House

## Vacancy at Target Office Store



ABC Trade & Investments (Pvt) Ltd., incorporated in 1997 is a company with diversified business interest.

The company with its core concentration in the IT & Office Automation industry is distributor for PRINT-RITE, VERBATIM, FLUKE and many other reputed brand names. With the continuous expansion we require dynamic, self motivated personalities for following positions to play major roles in business operation.

### Business Development Executive ( Negambo)

- Minimum 1-2 years experience in selling (preferable in the IT, Office Automation or stationery sales).
- Candidate should have creative and innovative ideas to promote are products through Dealer / Corporate channels.
- Willingness to travel extensively and work extended hours when required.
- Candidate should be able to achieve the assigned target given by the organization.
- Should be Residing in and around the area noted above.

### Sales Executive

The requirements for this position are:

- Minimum 1-2 years experience in selling printer, printer consumables & remanufactured products.
- Candidate should have creative and innovative ideas to promote are products through corporate institutions.
- Willingness to work extended hours when required.
- Candidate should be able to achieve the assigned target given by the organization.
- A valid license to ride a motor bike.

Director/CEO  
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