

solutions powering performance



ARC Tech Lanka (Pvt) Ltd is the emerging business partner of a globally-leading Information Technology solutions provider. We provide our clientele with a powerful local presence combined with the value-addition and consistency of an islandwide support strategy.

ARC Tech incorporates expertise in the fields of both IT consulting and Technical Solutions Implementation to provide a peaceful innovative solution.

Exciting career opportunities now await you in a dynamic organization that offers endless opportunities for growth:

Business Development Manager - Enterprise Solution

Responsibilities:

- Acquiring new business with the primary focus of generating revenue growth for the business unit by selling IT solutions
- Implementing product strategies and marketing campaigns to grow our share of the industry wallet

Requirements:

- Those who possess strong sales aptitude will be considered
- We are looking for dedicated, self-driven and highly-motivated individuals with excellent interpersonal and communication skills
- Highly developed sales and marketing skills and totally dedicated to providing only the highest level of personal and professional service at all times
- Expertise and experience in the areas of sales and service

Marketing Executive (s)

Requirements:

Opportunity for ambitious and motivated candidates to work closely with clients

- Able to work independently and under stress
- Excellent verbal and written language and communication skills and able to effectively interact with people from wide cultures and social and professional backgrounds
- Display attention to detail and work with a systematic and professional approach to all duties
- Marketing/sales experience ; preference will be given to candidates with experience in IT products/services

Marketing Associate

Responsibilities:

- Implement marketing and sales plans for products and services
- Established healthy customer relationships
- Servicing and providing support to existing customers as well as establishing new customers

Requirements:

- Fresh school-leavers/entry-level applicants are encouraged to apply
- Extrovert and enjoy meeting people
- A passion for working with people and technology, and always able to maintain a positive and pleasant personality
- We are looking for dedicated, self-driven and highly motivated individuals with excellent interpersonal and communication skills

If you relish taking up these exciting and challenging roles, please email your detailed resume in Word format with contact numbers, salary expectation and the availability or by register post on or before 17th October 2008.

The Manager - HR and Administration

ARC Tech Lanka (Pvt.) Ltd.,

No. 108/4, Rosmead Place, Colombo 07.

Telephone +94 (11) 4888555, Fax +94 (11) 4510501

Email : info@arctech.lk

WEB DEVELOPER

Wijeya Newspapers Ltd., the leading newspaper group in the country and publishers of Lankadeepa and The Sunday Times is looking for a suitable person to fill a vacancy in the Info Systems Department.

The ideal candidate would possess the following

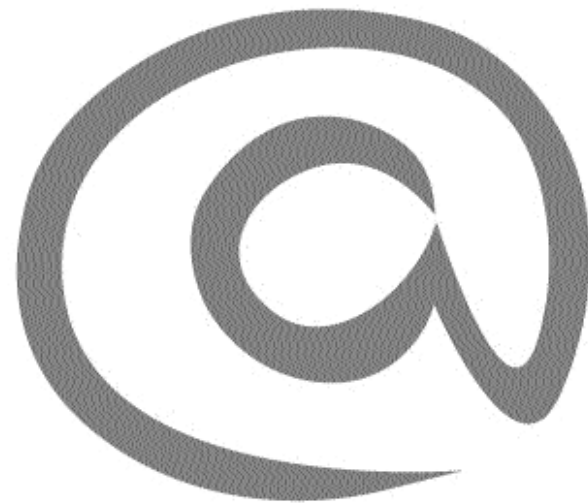
- Minimum 1 year experience in web design
- Highly skilled in HTML/Flash/ CSS based Design
- Ability to use software like photoshop, Dreamweaver, Fireworks, Flash
- Knowledge or experience in Flash action script, WAMP will be an added qualification

If you can match our requirements please email to naveen@wijeya.lk

Wijeya Newspapers Ltd.

No.08, Hunupitiya Cross Road,

Colombo 02.



PC House (Pvt) Ltd is the leading IT Solution provider in Sri Lanka, with over 55 branches networked island wide, operating in strict compliance to quality standards like ISO & 5S, and dealing with premier brands such as Dell, Panora, Samsung, Microsoft, CISCO, Allied Telesys and Aethra. Being an equal opportunity employer, we are looking for exceptionally skilful individuals to join our rapidly expanding operations.



Sales Manager – Corporate Sales (DELL Team)

Job Profile

You will be required to identify new opportunities for expanding our business and implementing suitable strategies towards achieving team sales targets.

Key Responsibilities

- To be responsible for managing, motivating and developing the corporate sales team.
- To manage the activities of the sales team, drive both indirect and direct sales.
- To prepare and execute strategic sales and marketing plans for corporate sector.
- To maintain/build an efficient sales operation.
- To build, maintain and manage relationships with customers and distributors.

Qualifications & Skills

- College or University Degree
- Min. of 3 years of successful sales leadership experience
- At least 5 years experience in the sales field of information technology preferably in IT hardware such as Servers, computers and printers.
- Experience in direct sales in an IT / marketing company
- Strong negotiation skills and customer focus
- Experience in managing a team is required
- Willingness to travel
- Ability to work both independently and in a team
- Strong business acumen
- Proactive and organized
- Microsoft Office knowledge
- Excellent communication skills in English (Verbal & Written)

Attractive remuneration packages with added benefits are on offer for the above position based on experience and competencies.

Apply online or please send in your CV with names and contact details of two non-related referees within 07 days of this advertisement. Kindly mention the position applied for on the top left hand corner of envelop / subject line of Email mentioning preferred branch if applicable.

Head of Human Resources

PC House (Pvt.) Ltd
451, Galle Road, Colombo 03.
careers@pchouse.lk
www.pchouse.lk

Island wide branches: Ambarintota, Ampara, Anuradapura, Awissawella, Badulla, Balangoda, Bandarawela, Batticaloa, Chilaw, Dambulla, Embilipitiya, Galle, Gampaha, Gampola, Horana, Jaffna, Kaduwela, Kalmunsi, Kalutara, Kandy, Kegalle, Kuliya, Kurunegala, Marala, Matara, Mathugama, Monaragala, Negombo, Neliya, Nittambuwa, Nugegoda, Panadura, Pinnachalawa, Rathnapura, Trincomalee, Vavunia

