

Screenplay Solutions Pvt Ltd, one of the leading digital media solutions providers that deal with authorized LED screens and all LED Lighting Solutions in Sri Lanka needs more experts to join their dynamic team!

IT Technician
A sound knowledge of IT – preferably in hardware and software development and maintenance.

Graphic Designer
If you have a passion to become a creating genius - this may be your call! If you have what it takes to create and recreate innovative designs, then we are on the look out for you!

Marketing Executive
The position requires go getters that can achieve their targets independently. Those with a pleasing personality and good communication skills are the most important

School leavers are welcome to apply. Walk in interviews on the 5th of April 2012 from 4 pm onwards
Contact details: 395, Galle Road, Colombo 3
Screenplaysolutions1@gmail.com
Contact: 0773955246 / 0777766627

Hotel Vacancies in Dubai
WALK-IN INTERVIEWS
ON 2ND, 3RD, 4TH AND 5TH APRIL 2012.
BETWEEN 9.00 A.M. & 3.00 P.M.

Positions	No. of Vacancies	Salary UAE DHS
Front Office Staff	07	2,200/=
Housekeeping Supervisors	05	2,200/=
Health Club Staff	02	2,200/=
Room Boys	20	1,000/=
Bell Boys	05	1,500/=
Security	02	2,000/=
Technicians	02	1,600/=
Drivers (UAE Licence)	02	2,000/=

(01 Dhs = S.L. Rs. = 32)
2 or 3 years experience in the hotel trade.
Free food, accommodation, medical and air ticket both ways will be provided. Two years contract. 8 hours working per day. Government approved charges only. This is to collect CV only.
Please call over for an interviews with your Bio Data, originals of your certificates, Copies of your certificates and passport size photograph.

Sarathi (Pvt) Limited,
50, Hyde Park Corner, Colombo 02.
Tel. 2435539

Licence No. 02 Approval No. AL/02/adv/10/12



Our client is a well established and leading company in the IT sector with international operations.

The right candidate will have previous experience in a financial-management role as part of a management team, driving the development and implementation of creative financial management strategies and demonstrated leadership ability, team management and interpersonal skills, specifically the ability to mentor and develop the accounting team, managing work allocation, training and performance evaluation. At least 3 years experience as a Finance Manager or experience in a similar position, preferably in a public listed company, is a pre-requisite for this position.

Senior Manager Finance

You should possess a professional qualification of ACA, ACMA, ACCA (or equivalent). An MBA or CFA or equivalent qualifications would be a definite advantage.

The duties of the Finance Manager will encompass inter alia the following:

- Preparation of month-end, quarter-end and year-end financial statements including consolidated financial statements, financial reports and analyses required by the management team; liaising with and supporting the work of the statutory auditor.
- Co-ordinating the preparation and monitoring of annual budgets including the capital and business development budgets and the development of strategic, business plans and forecasts. Assessing organizational and financial performance against both the annual budget and the company's long-term strategy making actionable recommendations on both strategy and operations. Previous experience in planning and budgeting is essential.
- Tax planning in the context of international taxation, direct and indirect, filing of tax returns, ensuring legal and regulatory compliance regarding all financial functions.
- Enhancement and implementation of financial and accounting policies, systems, processes, tools and control systems in a MS Dynamix ERP environment. Experience working with IT staff to manage finance and accounting/ERP software packages and in ERP implementation would be an advantage.
- Working capital management, including AR and AP management and collections activities; cash-flow planning and the management of surpluses and deficits.
- Compliance and reporting requirements with regard to private equity investors and aligning the company's financial and accounting policies to meet public listing requirements in the future.
- Liaising effectively with the company's bankers and investment bankers.

Age below 40 years, he or she must have excellent written and oral communication, analytical and reasoning skills.

An excellent remuneration package above the industry standards with a range of fringe benefits and career progression on performance is on offer to the selected candidate.

If you believe that you possess the requisites, please forward your complete resume with contact details of two non-related referees to mslr@sltmet.lk within 10 days of this advertisement quoting MSL Ref. 6505 in the subject line of your e-mail.

MSL Management Systems (Pvt) Ltd.
No: 08 Tickell Road, Colombo 08.
mslr@sltmet.lk
www.bposrilanka.com

Our client has been in the forefront of the Sri Lankan telecommunications industry by careful understanding of customer's best interest with the very latest telecommunication technology and products. The company placed to deliver accelerated growth, is now in urgent need of the services of

Senior Manager- Enterprise sales

Ref No.6506

Responsibilities:

- Develop the strategy to improve penetration of corporate sales team
- Identify opportunities based on market intelligence data including market environment, competitor information & initiatives and customer information
- Develop sales strategy and forecast across accounts
- Define performance norms for the corporate sales team
- Develop processes to ensure end to end management of key account customers in a streamlined manner
- Facilitate the development of customer management processes & system in line with corporate customer needs
- Work with the key Account Managers and customer service to achieve growth in revenues from key corporate subscribers and ensure proper after sales service
- Analyze periodically the profitability of each account
- Set periodic targets for the team and monitor performance based on the defined norms and targets
- Build & maintain relationships with key decision makers and senior management of key accounts. Identify the opportunities to use the existing customers to generate new leads & prospects
- Identify & explore the opportunities for brand building with key customers through co-sponsorships, joint promotions etc
- Supervise sales MIS generation and analyze on a periodic basis the performance of key accounts
- Disseminate best practices in managing key accounts and ensure implementation across accounts
- Define and assess specific training requirements for corporate sales team on an ongoing basis and ensure adequate training is held periodically

Qualifications Required:

- Bachelor's degree/ CIM/SLIM or equivalent qualification in the marketing discipline.
- Minimum 05 years experience in a managerial capacity in the enterprise sales sector.
- Fluency in all three languages will be an advantage.
- Good communication and interpersonal skills.
- Ability to interact with staff at all levels.
- Be computer literate (MS Word, Power Point and Excel).
- Exposure to telecom industry will be a distinct advantage.

An attractive remuneration package along with other fringe benefits awaits the selected candidate.

Please forward your complete resume with contact details of two non-related referees to reach us within 07 days of this advertisement quoting MSL Ref No. in your application.



Manager- HRD & Strategy

Ref No.6507

Responsibilities:

- Be responsible for the overall performance management system in the organization.
- Initiating staff career path designing & succession plans, forecast availability of internal candidates for succession planning and maintain updated divisional succession plans.
- Design & develop strategic plans to promote adherence of company values and disseminate mission & vision in HR related initiatives to sustain culture.
- A thorough knowledge of crafting Job Descriptions and familiarization with Job evaluation tools.
- Provide information to management on HRD & Strategic initiatives on a monthly basis for presentation to the senior management team.
- Environmental scanning to gain new knowledge on best HR practices, to deliver strategic value to the business.
- Should be a team player with commitment to achieve functional objectives.

Qualifications Required:

- Diploma or relevant professional qualification in HR
- Minimum 3 passes at G.C.E Advanced level examination with a distinction in English at the G.C.E Ordinary Level examination
- A minimum of 4 years experience in the field of Human Resources Development & strategy in a reputed company with modern HR Practices
- Outgoing person with Good Communication and interpersonal skills
- Self-motivated, committed, and possess the ability to work independently
- Ability to interact with staff at all levels
- Excellent command of English
- Be computer literate (MS Word, Power Point and Excel)

MSL Management Systems (Pvt) Ltd.

No: 08 Tickell Road, Colombo 08.
mslr@sltmet.lk
www.bposrilanka.com