Employment Sunday April 01, 2012

Established first as a garage shop which then evolved in to a small corner shop in Bambalapitiya, the Abans group of companies was first established in 1968 as an attempt of a young and a courageous housewife to overcome the countless financial hurdles that the turbulent Sri Lankan economy of the 1960's hurtled at her family. This rather remarkable lady, Mrs Aban Pestonjee heads the Abans group of companies today as its chairperson, proving to the world that the world is indeed one's oyster if one dares to go ahead and rip it out of the suffocating mud in which it is embedded

Of course, such a remarkable achievement would never have been possible without the contribution of its devoted employees.

Since it is about our Chairperson, without her permission this part should not be published

Abans Environmental Services (Pvt.) Ltd. was established around 26 years ago as a small business entity to provide janitorial services. With it's humble beginning it came to be a large business Organization while being diversified to many related fields such as solid waste management, catering pest control and today it is a well established Facility Services provider and is a benevolent employer for almost 5000 employees with international presence

AB Securitas (Pvt) Ltd was established in way back of 1992 with providing static security and diversified in to Cash in Transit operations in 2005 and simultaneously to Cash Management. It started CCTV monitoring service to provide a total integrated service to its valued customers. today it employs around 3500 employees

The Sunday Times Employment decided to conduct a friendly chat with the Head of Human

# Merging HR with creativity at Abans Environmental Services (pvt) Ltd

Resources of Abans Environmental Services and AB Securitas, Sudath Berugoda Arachi regarding the ways and means of how one can obtain the prestigious title as an employee in this positively salient organization.

According to Mr Berugoda Arachi, the recruitment process is the most important function of the HR Department. In the present globalised highly competitive market, it is not Machines or Methods that facilitate any Organization to gain the competitive advantage but Men, the Human Resource. Hence Recruitment, the process that attracts the right person to the right job is of utmost important to any Organization. Speaking about the Abans Environmental Services and AB Securitas which are leading Facility Services provider and well diversified Security Company, he stressed upon the importance of dedication and loyalty of the employees for the success of this organization. The recruitment process is based upon the HR plan which is formulated at the end of each year, taking in to account the anticipated future tasks of the company as well as current openings. While making sure that the right people are hired in to the right positions of the company, Abans also encourages their own employees to develop their skills and competencies which will then pave the way towards higher career prospects within the company itself.

> a rather attractive remuneration package, a magnanimous welfare scheme, Personal insurance with family covers, astounding purchasing schemes for all sorts of appliances offered by the Abans itself . Abans has also obtained OHSAS 18001 /2007 standards which are audited regularly to ensure a safe and healthy working environment for its employees and ISO 9001/2008 to ensure the Products are meeting the Customers' Expectations . If a prospective candidate answers to the job spec-

ifications and is capable of providing the services demands, Abans

does not hesitate in hiring the candidate, irrespective of their sex. Furthermore, once recruited, these employees will undergo an induction training program which is conducted by professional Trainers and these newly acquired uncut diamonds will be kept as an understudy of a senior officer who will cut and polish them in to perfection in their respective

As the HR head of these Organizations Mr Sudath Berugoda Arachi personally spends time to speak to freshers to follow up their socialization with the Organization. In addition to this, a performance appraisal is conducted annually where the management spends about 30-45 minutes with every employee where the career goals, paths and plans of each employee will be discussed in detail and the path in which the employee chooses to trod down and the qualifications that he or she wishes to achieve which will be fully or partially sponsored by the Company depending on the company requirements rather generously in the development of the competencies of its own people, thus lending a helping hand in the upward climb up the ladder of suc-

In addition to the copious amounts of care bestowed upon its employees by the company, working at Abans is a rather enjoyable experience says Mr. Sudath having served this organization for nearly 5 yeas. Abans holds annual get-togethers both for its administrative and operational staff where every employee, irrespective of positions and job roles participate, incorporating their families in to

The open door policy of Abans is such that even the most iunior of all employees is well capable of approaching the highest officers of the company, without even taking the trouble to make a prior appointment. Open communication between the management and the employees is encouraged to such an extent that the employees are given a mobile connection from the company corporate package itself where communication within the group is given absolutely free of charge. "Some even call me in the middle of the night and ask me for advice" says Mr Berugoda Arachi who is only too happy to answer to all his employees' issues personal or official

At Abans, every employee is allowed to bring their grievances to the very top of the company by themselves without the assistance of a senior officer. "People feel the need to get unionized when their problems are unanswered and individual issues are not entertained. So if they are listened to personally and remedies are provided accordingly, there is no need for workers to unionize" says Mr Berugoda Arachi, commenting upon the open and harmonious relationship between the employees and the management. To prove his point, we were told that in Abans, there exist no workers' unions among the employees. What other proof does one need for the satisfied and the harmonious relationship that exists between the management and the subordinates of a company other than the absence of a workers' union itself?

Speaking of himself, Mr Sudath Berugoda Arachi

unyielding commitment and passion that a person harbors for his or her respective field of work. In his fourteenth year as an HR personnel and holding an extremely responsible position at Abans at present, Mr Berugoda Arachi states that he has absolutely no boundaries at work and is always prepared to carry out any task which relates to his field without waiting on others to complete them. Further on, he believes that a leader should essentially lead by example as he has done throughout his successful career. "I am on this seat at 6.45 Am and I have done so every day for the past fourteen years of my career" he says and continues to state that it is this lead by example strategy that has made him a successful HR personnel who holds a top level managerial position today.

As a graduate from the University of Colombo and a National Diploma Holder in HRM from the Institute of Personnel Management, Mr Berugoda Arachi is not only an HR professional, he is also an artist and a musician. However, it was during his undergraduate years that he discovered that he possessed a knack for convincing people, gathering them driving them to a specific destination. This is why Mr Berugoda Arachi has always felt that he should pursue a career which merges his creativity along with his work where he strives to provide customized, creative solutions for every issue that is brought before him. "Problems cannot be solved with tools, Molds and technicalities" he states. He thoroughly believes that seeking solutions for human issues require a great deal of customization and this is a process where his abounding creativity comes in to play.

Commenting upon the requirements that an employment seeker should cultivate in him or herself in order to reach the desired heights, he states that every youngster must have a thorough knowledge of what career opportunities society holds for them. He also believes that they should fashion their path from a very young age itself and take care to acquire the professional qualifications that their desired field requires in order to fare well in the employment sector once they graduate. Mr Berugoda Arachi also harps upon the importance of communications and language skills in English, the global language, stating that he himself was rather weak in English once. "Where there is a will, there is a way" he states, continuing to say that it was through sheer perseverance that he overcame the many obstacles that he faced in life, including the language barriers he confronted as a young undergraduate. "I had a fever to achieve unachieved goals" he says and believes that everyone else should have such ardor and passion in them as well. He believes that every aspiring youngster should be "mad enough" to go to the very heights to achieve the goals that they have set for themselves. Mr Berugoda Arachi also recognizes the many issues that an employment seeker faces in the current competitive job market. "A degree alone will not be enough for you to perform well in an organization" he states, an observation that he has made over years of extensive experience in the field. Therefore, his message to aspiring young students of today would be to choose a field of study that they are passionate about and strive to achieve external qualifications as well as extensive and in depth experience that will enable them to raise their heads

Graphic designer

that the job role

Being an employee at Abans sure has its very own perks. The employees are offered a myriad of benefits which include

cess

Sudath Berugoda Arachi

career paths

The selected candidate should have a good

knowledge in CorelDraw, Illustrator &

PhotoShop. Should have good communication

skills & the spirit of team work.

far above the rest. -Jayani. C. Senanayake.



A. Baur & Co. (Pvt.) Ltd. is a long established diversified Trading and Manufacturing Company. We recognize that our employees are our most important resource. We are committed to their Development and Professional Growth.

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Creating the best work culture

The work culture is the key to high performance.

More important, influencing the work culture is a manager's best opportunity for creating high performance. "Culture" is a 24-hours-a-day training program that exists inside any organization. It's teaching and influencing all the time. Sometimes it's teaching what we like it to teach, and sometimes it's not. It's very difficult to "swim upstream" against the culture.

For example, you can teach value added and long-term relationships all you want, but if the work culture is really about shortterm, adversarial relationships with clients, that's what you're going to get--that plus a lot of confusion.

The best of all possible worlds is a consistent, positive, reinforcing culture--and good sales managers are discovering that the best way to leverage their efforts is to manage the culture. After more than 10 years of research, we've come up with five factors that are critical to creating and maintaining a high-performance work culture. Listed in order of importance, they

1. A Shared Sense Of Mission Or Purpose.

### How to excel in your present job - Career Resolutions

Almost all working professionals aim at proving themselves and excelling in their professional careers. If you are always keeping your fingers crossed for a quick promotion, a steep hike in pay or a fast growth in your career graph, its time to do more than just keeping your fingers crossed! Its time for some sincere and focused action. Here are tips you can follow

to reach your goals and excel in your career path -Organise Your Work Space &

Yourself - Keep your files, papers and documents in order to avoid unnecessary clutter and delays. Maintain a

To-Do list for the day / week and make sure to enter tasks in their order of priority. 2. Be a Good Team Player - Be willing to listen to others when working in a

team. At the same time, learn to get your thoughts and ideas across to others in your team. Be open to helping others - you never know when you might need their help

3. Out Your 100% In Whatever You Do - If you put your honest efforts in every task that you take up, you will be able



answer that you have is "making money," be prepared for your people to ask for as much as they can get for doing as little as they can. On the other hand, if you've taken the time to establish a mission-and especially if you've taken the time to involve your people in the process--that larger sense of mission will help people focus on achieving their part of the mission

2. Clear And Attainable Goals. People perform best when they have specific goals. Goals that are reachable yet that stretch them. Don't tell people what to do, or how to do it, but give them the map, the destination, and sometimes the general direction in which to start. 3. Frequent Objective Feedback. People

learn quickly and work well when they are told how they're doing. Debrief and

to maintain your suc-

goals

demonstrate what you can do.

5. Learn From Others - Instead

of falling prey to jealousies,

try to learn from the success-

es and achievements of oth-

ers. Analyze what is different

about their approach towards

work and gain inspiration

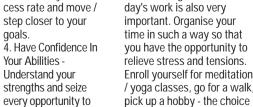
6. Give Yourself Time To Relax -

While working hard is impor-

from them.

summarize every joint call vou make. Don't assume that people know how they're doing or know what you think. Lead with positive information first, but always be honest, objective, and specific. Help your

- people learn from every selling experience.
- 4. Positive Rewards For Appropriate Or Approximate Performance. Selling is like playing tennis: Very few people get it right the first time. Sincere, positive reinforcement ("You did that really well." "You really understand this." "You're doing a great job.") helps people learn. Catch people doing something right, and tell them about it.
- 5. Timely Support And Help When Requested Or Needed. This is an issue of priorities for most sales managers. It's deciding what your job is. Are you there to track numbers and quotas, or are you there to support your people? Clearly, both jobs have to be done, but the job of coach is the critical job in creating a high-performance team.- 123oye.com



/ yoga classes, go for a walk, pick up a hobby - the choice is yours to make 7. Take care of yourself and avoid carrying your work / office related tensions home. Seek satisfaction in whatever

tant, relaxing after a hard

vou do. If you feel you are not happy

with some aspect of your job, try to find out the reasons for it and then move towards bringing about positive changes.