

Immediate vacancies exist in our international Montessori School in Ja-Ela for the following posts. - Qualified Montessori Teachers - Teachers for art and Craft - Female Computer Instructors (for evening classes) Send your CV by registered post or email to:

The Principal
JMS INTERNATIONAL MONTESSORI
No. 181, 5th Lane, Vishakawatta, Ekala, Ja-Ela Email: jmsmontessori@gmail.com Tel: 0714610066


## Screen Printing Vacancy For BOI Approved

 CompanyMarketing / Merchandiser Executive (Senior /Junior)
Receptionist (Female)
Stores Manager / Executive
Time \& work study Officer
Quality \& Technical Manager
Flense Submit your application within 7 days.
Salary will be Nefotiable.

## Rich Colour Exports (Pvt) Ltd.

alubogahawatta, hirana thotupola road,
KNDELP3 1YA, BANDARAGAMA

## Glover Daniels

RESEARCH SOLUTIONS
A British owned international BOI company based in Colombo 3.
We are expanding fast and are looking for bright, young individuals who are competent in navigating their way around the World Wide Web.
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## INTERNET RESEARCHERS

You will be trained to search out talented individuals across all sectors including Financial Services, Technology, Consumer and Life Sciences for exciting exec No previous experience is necessary as full \& free training will be given. However, any previous work experience in, ideally, an international business' useful. As would any previous studies or qualifications in Business Studies, HR or Marketing. If you have studied or lived abroad for some time and now want to work on int assignments for recognised global names then we would especially like to mef We are seeking a wide range of talented individuals (age is irrelevant to us). A long as you still have the drive and energy to work in a fast changing and challenging environment, with tight client deadlines and have the personal attributes to climb up the ladder quickly to take on Team Leading and Management responsibilities within asho


A very high level of English fluency is required for these roles; including reading, writing and spoken English (these will be tested during the interview process.)

Apply by sending a detailed CV, together with your current salary or expectations, by e mail only please, to careersa gloverdaniels.co.uk
Our website, www.gdresearch.com will give you more information about the company and our range of business research services.


Largest Commercial Bank in Sri Lanka is looking for a suitably qualified and experienced person to the position of ;

## HEAD OF MARKETING

By taking on the challenges that come with the position, you get an opportunity to put your expertise to the test, be innovative and set the standard. You also get the opportunity to create a name for yourself as a person who led the marketing department of the nation's largest commercial bank. If you are up to the challenge, read on!

## KEY ACCOUNTABILITIES

- Structuring the Marketing Division for streamlining its work flow for successful performance levels
- Developing and execution of a strategic marketing plan to achieve objectives set out in the corporate plan.
- Identifying strategic new business opportunities in the market and take initiatives to exploit such opportunities.
- Introducing innovative marketing practices for product promotion and for market penetration.
- Broadening the Bank's customer base by gaining a thorough understanding of customer needs and incorporating these into product development
- Formulating and implementing plans for brand promotion and corporate image building
- Coordinating with all divisions of the bank for gathering required information and monitoring the changes in market through proper evaluations with the aim of enhancing bank's profitability.
Analyzing the movement of bank's products and services and taking appropriate measures for continuous growth in sales.


## KEY REQUIREMENTS AND EXPERIENCE

- Full professional qualifications in Marketing (CIM qualified) with at least 5 years of experience in a senior management position in the field of Marketing in a reputed public or private sector bank / financial or insurance organization

OR

- Bachelor's Degree in Marketing from a recognized university with 10 years of executive experience in the field of Marketing, out of which 5 years should be in a senior management position in a reputed public or private sector bank / financial or insurance organization.


## AND

- Should demonstrate the ability to build close and solid relationships with key clients, thus posing a challenge to competitors. Motivational talent, multi tasking and excellent communication, interpersonal and people management skills are essential attributes.

Master of Business Administration or a Postgraduate qualification in Marketing from a recognized institution would be an added qualification

## AGE

Below 50 years as at the closing date of the application

## REMUNERATION

An attractive right individual

## APPLICATION PROCEDURE

E-mail your resume to dgmhrd@boc.lk or send it to the following address under registered cove highlighting how you would meet the above requirements with contact details of two non-related referees, within 10 days of this advertisement.

Deputy General Manager (Human Resource) Bank of Ceylon,
$26^{\text {th }}$ Floor, Head Office Building, "BOC Square",
No. 01, Bank of Ceylon Mawatha, Colombo 01.



## www.boc.lk

Experienced Qualified Teachers wanted for a newly established International School for
the Montessori / KG Section and the Primary Section
General Subjects including Religion. Walk - In Interview on Monday
30.01. 2012 from 10.00 to 12.00 noon or apply immediately with copies of certificates Principal, Wisdom International School
10. Albion Place, Colombo - 9
$0115358024 / 0714949567 / 0772270144$


