

SUNDAY, SEPTEMBER 4, 2011



Experience is priceless

Are you retired but still feel you have a lot more to give? With your experience do you feel you could contribute positively on a part time basis to a Group of Companies that is keen on exploiting the lucrative business opportunities being presented in post war Sri Lanka?

If the answer is 'Yes' we have opportunities for you in advisory/consulting capacities in the areas specified below.

All candidates should have proven track records in result oriented environments. Ideally the candidates will be retired individuals below 68 years of age who have served in Director/CXO/MD/Chairman positions in their career and who believe that they can yet make a positive impact to a fast growing and diversified group of companies with over five decades of successful business operations in Sri Lanka. We are also listed in the Colombo Stock Exchange and have been independently rated as being within the top 100 most valuable and respected business entities in Sri Lanka.

- Finance / Corporate Finance / Planning
- Fund / Wealth Management / Investment Advisory Services
- Marketing / Business Development in :
 - Credit, Loans and Leasing
 - Deposit & Savings
 - Pawn Broking
 - Insurance
- Risk Management
- HR Development/Talent Management
- IT
- Trading
- Real Estate
- Hydro Power

If you believe you have the necessary skills in areas outlined above, please send your Expression of Interest to C/o, STM 615, P. O. Box 644, Colombo and mention the post applied for on the top left hand corner of the envelope and email to consultantvacancies@gmail.com

looking for a General Manager

Dubai based international trading company is looking for a General Manager for their Sri Lanka Branch

The company specialises in interior décor, supplying a wide variety of interior products such as Textiles, Lighting, LED Lighting, LED Screens, Furniture & Hotel amenities

Currently servicing the commercial sector, mainly dealing with hotels and major commercial projects, they are also planning on entering the domestic market next year.

With the head office based in Dubai and serving the Middle East, Australia and Africa, this company is planning on opening an office in Colombo to cater to the SL, India & Maldiva market. The company works directly with textile mills and factories in Asia and Europe to provide an international standard quality product, by renowned professional designers at a competitive price.

The Manager is responsible for planning, recruiting, organising and coordinating company operations. The Manager is also responsible for the 'start up' operation which involves opening an office, showroom and recruitment.

Right candidate should have the following skills/ qualifications for this challenging career which offers an attractive salary

- Excellent interpersonal skills and team building skills
- Analytical and problem solving skills
- Very effective organisational skills
- 3 to 5 years working experience in a similar capacity.
- Holds a degree/ Diploma in Business, Fashion , Interior design or Architecture

Tel : 0112 509 230

Start date: As soon as possible.

Pis send your CV to jwone@jwone.com

VACANCIES FOR MONTESSORI TEACHERS

We are a Montessori that is rapidly growing and looking for experienced and trainee teachers with AMI qualification who are creative and independent with a good knowledge of Montessori method of teaching.

Salary negotiable.

Apply within 7 days to jennifersvh@yahoo.com or
**KOPS, 132/A, Kurulubedde,
Nawala Road, Nugegoda**

Employment

In order to maximize market opportunities, **ICL Marketing (Private) Limited** an operating company of **The Capital Maharaja Organisation Limited** is looking for a senior, results-oriented professional in the field of Sales Management to head the Sales Division. The ideal candidate should be a leader with good command and control, who could inspire and influence the sales team to go beyond achievable boundaries by seeing the possible in the impossible.

DIRECTOR SALES

Requirements:

- Ideally CIM (U.K.) qualified or a Bachelor's Degree with Sales Marketing Management as the key course content. Candidates with a MBA from a recognized university will be given preference.
- Overall 15 years work experience in Sales and/or Marketing, with minimum of 5 years experience at managerial level, either as a Retail Sales Manager or Regional Sales Manager.
- A proven track record of managing a portfolio of FMCG brands, which has grown significantly during the last five years.
- Experience in traditional retail channels and knowledge of evolving distribution channels is a prerequisite.

Additional Requirements:

- Excellent communication and presentation skills. A good command of conversational and written English / Sinhala. The ability to communicate in Tamil would be an added advantage.
- High interpersonal and good customer relationship skills.
- Commercial knowledge to manage the company's sales budget.
- Willing to travel extensively within the country.

Key responsibilities:

- To lead and generate enthusiasm and commitment in the sales force with the aim of meeting the objectives of the company.
- Developing new distribution channels, distributor and sales infrastructure to exceed annual business volume targets.
- Setting up of a sales automation system and re-structuring current performance indicators.
- Providing training, support and direction to the sales team and distributors.

Please send in your resume with contact details of two non related referees within 7 days of this advertisement indicating the position applied for on the top left hand corner of the envelope or in the subject column of the email to:

Group Human Resources Director,
The Capital Maharaja Organisation Limited
No. 140, Dawson Street,
Colombo 02.
Email: career.hrd@maharaja.lk
Web: www.capitalmaharaja.com



The Courage to be Different



Acme Printing & Packaging PLC

Acme Printing & Packaging PLC, a public quoted company, is Sri Lanka's leading manufacturer of flexible packaging and aluminium foil, which has provided packaging solutions for a period of over 60 years. Established in the year 1949, the company's continuous efforts to enhance its standards have resulted in the company achieving ISO certification since the year 2000, and today we are an ISO 9001-2000 and ISO 2000-2005 certified company. We supply packaging solutions to some of the leading companies in Sri Lanka including Nestle, GSK and CBL.

HEAD OF FINANCE

We require an experienced Chartered Accountant or a person with equivalent qualifications, around 40 years of age, to manage the finance department of this public quoted company.

- A high level of analytical skills, audit management and professional expertise is required. It is expected that he/she will be able to install appropriate accounting systems in a computerized ERP environment.
- The appointee will ensure the preparation of accurate monthly accounts and management information to be presented to the board of directors. Since experience and ability is more important than age, we also invite senior candidates to apply for the job on a term assignment / contract.
- We offer an attractive remuneration package commensurate with experience to the successful candidate.

Please forward complete resume indicating contact numbers together with names of two non-related referees to reach us within ten days.

The Director,
Acme Printing & Packaging PLC.,
1F, Lakshman's Building, 321, Galle Road, Colombo 3.