

MARKETING MANAGER

We require a female marketing manager proficient in English with basic computer knowledge for a company distributing internationally known brands of Sawitaryware- Attractive salary and commission apply PO Box STM-595.

A Vacancy Exists for our Colombo Showroom at Crescat for a computer operator female preferred age 25-35 Yrs, Should possess a fair knowledge of English your bio data should reach to Mr. Gayan Guruge

**The Managing Director
Guruge Gems And Jewellery
Vidyala Mawatha, Kahawtta**

VACANCY

Lady Hair Dresser

Ideal Candidate Should Possess :

- A Minimum of 3 years experience in Hair cutting and beauty.
- Age between 22 to 30 years.

Lady Receptionist

- Good Communication Skills in English.
- Age between 22 to 30 years.

Apply immediately with full bio-data to:
Salon Anoma UNISEX
268, Bambalapitiya Flats,
Galle Road, Colombo 4.
Tel: 2 596 862, 2 591 214

TEACHING POSITIONS AT THE PLAYWAY NURSERY, COLOMBO 7

Qualified, Dynamic preschool teachers please contact us.
E-mail your CV to neelika.e@gmail.com or
Mail to: Director, the Playway Nursery,
No.10, Independence Avenue, Colombo 7,
Contact: 2685429/2685440
before 15th August, 2011



GET ON THE FAST LANE TO SUCCESS WITH DIMO

Tyre Department

DIMO's Tyre Department was established in the early 1990's with the vision of becoming the leading tyre supplier in Sri Lanka. Currently, DIMO Tyre Department represents the world's most inventive and renowned brands including Michelin, BF Goodrich, MRF and Kumho Tyres.

Institutional Sales Manager

Profile:

The ideal candidate would be a proactive individual who excels in strategic thinking with excellent organisational skills. The candidate must have a friendly attitude with good interpersonal skills, while fulfilling the following requirements:

- Be below 35 years
- 2 - 3 Years experience in a similar capacity in corporate business
- Having a technical qualification will be an added advantage (NDT or equivalent)
- Excellent presentation and communication skills
- Fluent in MS Office usage

Role:

The position will be responsible for identifying market segments and opportunities in the institution sector, while planning and implementing sales and marketing strategies to achieve sales targets with institutional customers. Tasks include managing debtors effectively, and supervising and providing guidance to the team. The position will also work with corporate customers in the field for business negotiations.

be able to recognise opportunities and be a good strategist and also fulfill the following requirements:

- Be below 30 years of age
- Have a minimum of 2 years working experience
- Be able to work on MS Excel & MS Word
- G.C.E. A/Level qualified
- Having a technical qualification would be an added advantage
- Possess a valid Driving License

Role:

The position will be responsible for managing the assigned corporate & institution customer base and needs to identify new customers while meeting objectives. The position will prepare quotations, handle tender business, monitor tyre testing and prepare business proposals. Tasks also include planning and working independently, visiting clients, building good business relationships and achieving monthly sales while managing debtors effectively.

monitoring tyre performance and meeting end users to provide technical advice. Tasks include working long hours on the field with end users.

Operations Executive - Tyre Retreads

Profile:

The ideal candidate should be a proactive team player who operates on his own initiative, who possesses a friendly attitude and good interpersonal skills, while fulfilling the following requirements:

- Age below 30 years
- 2 - 3 Years experience in production and administration in a supervisory capacity
- Having a technical qualification will be an added advantage
- Possess a valid Driving License
- Passed at least 2 subjects at the G.C.E. A/Level examination

Role:

The position is responsible for managing the tyre retread business and will communicate with suppliers and field sales executives to meet production and sales targets, while visiting end users to maintain effective relationships.

Product Manager - Michelin & BF Goodrich

Profile:

The ideal candidate is the kind of person who actively seeks to provide leadership to the team while being the custodian of the Michelin & BF Goodrich brands. The candidate will also be responsible for marketing and developing brands, and must fulfill the following requirements:

- Age below 32 years
- Degree / Full or part professional qualification
- 2 - 3 Years experience in Brand / Product management in a reputed company and experience in the sales industry
- Excellent presentation and communication skills
- Fluent in MS Office usage

Role:

The position will be responsible for identifying market segments and opportunities to sell passenger cars, LT & SUV tyres, and planning and implementing sales and marketing strategies to achieve sales targets with dealers while managing debtors effectively. The position will also supervise and provide guidance to the team to achieve department and company objectives. Tasks include extensive travelling island wide and ensuring all potential customers and dealer requirements are met according to company policies. Duties of this position include maintaining healthy business relationships with principals and visiting overseas principals to represent the company.

Sales Executive - Car Tyres

Profile:

The ideal candidate will have a friendly and professional attitude, with an ability to make a lasting impression on clients. He/ She will be able to recognise opportunities and be a good strategist and also fulfill the following requirements:

- Be below 26 years of age
- Have a minimum of 2 years working experience
- Be able to work on MS Excel & MS Word
- G.C.E. A/Level qualified
- Ability in presentations and communicating in English
- Possess a valid Driving License

Role:

The position will be responsible for the assigned geographical area and will manage dealers to meet company objectives. Tasks include planning and working independently, visiting dealers, building good business relationships and achieving monthly sales while managing debtors effectively.

Customer Support Executive

Profile:

Applicants must be friendly and professional, and possess excellent customer servicing skills. Candidates should also possess the following qualifications:

- Age below 30 years
- Full or part qualification in CIMA or equivalent
- Minimum 2 years experience in administration or finance in a reputed organisation
- Fluent in MS Office usage

Role:

The position will provide and analyse management reports, maintain department inventories, co-ordinate invoicing and logistics, maintain department reports and documents along with attending to customer inquiries and inter departmental sales. Tasks include planning and working independently, building good official relationships with supporting departments and suppliers while managing subordinates & resources to achieve departmental and company objectives.

All applications will be dealt with strict confidentiality. The above positions carry attractive remuneration packages along with fringe benefits, on par with industry standards. Please send your CV with the names and contact details of two non related referees with the post applied for stated on the top left corner of the envelope, to reach the below address within 7 days.

Sales Executive - Institutional & Corporate Sales

Profile:

The ideal candidate will have a friendly and professional attitude, with an ability to make a lasting impression on clients. He/ She will

Technical Officer - Tyres

Profile:

The candidate must possess a pleasant and professional attitude with good technical skills, and have an ability to seek out new opportunities. He / She should also fulfill the following requirements:

- Age below 28 years
- G.C.E. O/Level with passes in English & Mathematics and G.C.E. A/Level qualified
- Certificate or Diploma in the field of Mechanical Engineering will be an added advantage
- Minimum 2 years working experience

Role:

The position will be responsible to handle tyre after sales service,



General Manager - Human Resources

DIESEL & MOTOR ENGINEERING PLC

No. 65, Jetawana Road, Colombo 14.

careers@dimolanka.com

www.dimolanka.com

www.facebook.com/careersDIMO