



DELLER - One of the pioneers and a market leader in Steel roofing and wall solutions, is currently looking in to expanding its Steel Building Design and Construction team with dynamic and well experienced individuals. Hence, a unique opportunity exists for

SALES MANAGER

with the following attributes

- Professional qualification in marketing equivalent to a diploma and above
- Experience in construction material and building sales
- Minimum field experience over 5 years
- Team player
- Computer literate
- Income over Rs. 100,000.00 monthly package
- Company maintained car & medical facility

SALES EXECUTIVES

with the following attributes

- Professional marketing or selling qualification
- Experience in construction material and building sales
- 2 years experience
- Team player
- Income over Rs. 50,000.00 per month
- Motor bike and medical facility for self

SITE COORDINATORS

with the following attributes

- NDT, NCT or equivalent
- Experience in steel structure installation is an added qualification
- Computer literature including Auto Cad
- Team player
- Income over Rs. 20,000.00 per month
- Motor bike and medical facility for self
- This post is for males only

Send your CV with contact phone Nos. and names of two non-related referees within 10 days to



Chief Operating Officer
DELLER BUILDING SYSTEMS (PVT) LTD.
40, Borupana Ferry Road, Ratmalana,
deller@tradesmann.com

WANTED

Experienced & Qualified MUSIC TEACHERS to teach Piano, Organ, Guitar, Drums, Violin and Voice training for a reputed music school
Attractive Payments
0777 777111

WANTED

We are a leading direct importers and whole sale, retail Dealer in Quality Floor Tiles, Wall Tiles, Sanitary Ware, Bathroom Accessories, Plumbing fitting and Furnitures etc.
Looking for following position
SHOWROOM CLERK at Nawala
To handle sales and import documents experience in similar capacity for 2 years. Accounts & English knowledge would be added Qualification. Age below 35 female can apply. Salary negotiable
SALES PERSONAL Male/Female at Nawala Showroom
Apply Director
CRYSTAL CERAMIC
No. 243, Nawala Road, Nawala.
e-mail: crystalceramic@yahoo.com

Wanted Montessori Teachers & Preschool Teachers

Wanted an experienced 'A.M.I. Montessori Teacher' qualified from St. Bridget's Centre and a Preschool Teacher with a fluent knowledge in English, to work with the ages 2 ½ years – 5 year olds. For immediate Employment with Long Term Contract with benefits.
Call between 9.00a.m. – 5.00p.m.
077 3431285 or 077 3432048

Employee Engagement and positive work

Kansas State University research has found support for the view that employees who are engaged in their work, including higher levels of vigor, dedication and absorption in daily activities, also have better moods and are more satisfied at home.

The research was presented by Clive Fullagar, professor of psychology, Satoris Culbertson, assistant professor of psychology, and

Maura Mills, graduate student in psychology, Manhattan, at this year's Society for Industrial and Organizational Psychology annual conference in New Orleans. Satoris Culbertson said:

"Our research indicated that individuals who were engaged in positive experiences at work and who shared those experiences with significant others perceived themselves as better able to deal with issues at home, became better companions and became more effective overall in the home environment."

The study followed 67 extension agents over two weeks to determine the relationship between daily work engagement and work-to-family facilitation. The participants completed two surveys each day - one at the end of the working day and the other before going to bed for the night. They also undertook a separate survey at the start of the two-week period and another at the end. According to Satoris Culbertson, stress at work and stress at home interact in both directions. The results suggest that engagement is significantly related to daily mood, and that mood also positively correlates with work-to-family facilitation. Both work engagement and work-to-family facilitation vary considerably from one day to the next. **Contd. on Page 5**

SENOK TRADE COMBINE (PVT) LIMITED

Senok Trade Combine (Pvt) Ltd., a leading construction company requires the following categories of staff for a Harbour project and a Pre-cast Concrete Yard.

Competent staff may be selected for training in the company's foreign project as well.

1. Technical Officers (Civil)

Suitably qualified (NDT, NDES, HNDE and OUSL Dip) Experience in Harbour /fisheries harbour projects/concrete pre-cast yard. Knowledge in using electronic total station for leveling and setting out works will be an added qualification.

2. Mechanic

Work experience in repairing hydraulic excavators and diesel trucks.

3. Electrician

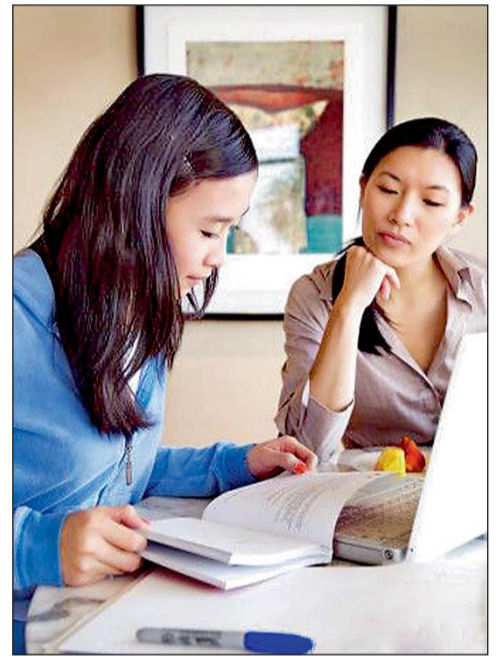
Work experience in handling 3 phase electrical machinery and auto electrical work.

4. Batching Plant Operator

Experience in operating computerized batching plant. Knowledge in electrical work is added qualification.

Please forward the applications with copies of certificates to:-

Director (HR),
Senok Trade Combine Ltd.,
No. 3, R. A. de Mel Mawatha, Colombo 5.
Telephone: 2582867 / 0773879127, Fax: 2580600
e-mail: project@senoksl.com, senoksp@slt.net.lk



Kevilton Electrical Products (Pvt) Limited,

a member of The Capital Maharaja Organisation Limited and one of the fastest growing companies in the electrical industry.

To cope with the increasing demand and expansion plans of the company we invite dynamic and results oriented individuals to be a part of our winning team

AREA SALES MANAGERS



Prerequisites

- Possess the ability to motivate and lead a team whilst being an excellent communicator.
- Strong understanding of customer & market dynamics and requirements.
- Possess good planning & organization skills with functional knowledge to achieve the company objectives and turnover targets laid down in the sales plan.
- 08 years field sales experience or 02 years experience in regional/area sales management (Preferably in the fields of Electrical / Building and Construction or FMCG).
- Full or part qualification in CIM/ SLIM would be an added advantage.
- Preferably between 25 – 35 years of age.
- Possess a valid driving license.

Responsibilities

- Providing continuous guidance, training and feed back to sales personnel and building / managing an effective sales team.
- Closely supervising and monitoring the sales team in driving them towards achieving the set sales targets.
- Building and maintaining good relationships with key dealers.
- Closely tracking market trends, developments and competitor activities.
- Actively supervising the performance of individuals in the team and improving productivity / team efficiency.
- Maintaining team statistics and preparing sales / productivity reports for monitoring and improvement.

An attractive remuneration package and excellent career prospects are on offer to the right candidates. Please forward your CV with contact details of two non-related referees to reach us within 07 days of this advertisement. Applicants should indicate the position applied for on the top left hand corner of the envelope or on the subject line of e-mail.

Group Human Resources Manager
The Capital Maharaja Organisation Limited,
No: 140, Dawson Street,
Colombo 02.
E-mail: career.hrd@maharaja.lk
Web: www.capitalmaharaja.com



South Asian University

New Delhi

Job Openings Faculty & Non-Teaching Staff

The SAU is an International University being established in New Delhi to world-class standards by the eight SAARC Member States (Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri Lanka). The University started its first academic session in August 2010 with two Master degree programmes in **Development Economics and Computer Applications**.

In the academic year 2011-12, fresh admissions will be offered to Masters programmes in **Biotechnology, Computer Science, Development Economics, Sociology, International Relations and Law**. Intake of PhD students is also planned.

SAU invites applications for faculty positions for above programmes at the level of

Professor, Associate Professor and Assistant Professor

The SAU is also recruiting

A Registrar, a Director Finance, a Director of Admissions and Examinations, a Deputy Director (ICT), an Assistant Director (Housekeeping & Student Services) and several other non-teaching staff.

Attractive salary and benefits are on offer.

Full details for all positions and application procedure are available on the University's website. Completed applications should be received at SAU by 31st January 2011.

www.southasianuniversity.org