

**AJM KOOHEJI GROUP
BAHRAIN****POST OF ACCOUNTANTS – 02 NOS**

Established in 1980 "AJM Kooheji & Sons is one of the leading business houses in Bahrain. In tune with the rapid expansion plans, the Group is looking for smart, goal oriented and self motivated individuals.

Ideal candidate should be CIMA/ACCA with more than 5 years experience in producing monthly management accounts, budget statements verses actual spend, ensure effective internal control environment. Strong knowledge of accounting standards, high analytical ability and work at own initiative will be essential.

"SALARY SHALL NOT BE A CONSTRAINT FOR THE RIGHT CANDIDATE" (and will not be less than the minimum stipulated by the Sri Lanka Bureau of Foreign Employment) Free medical, sharing bachelor accommodation and air ticket both ways will be provided. Food included in the salary. Two year contract. 8 hours working per day.

Send your detailed resume to sarathild@eureka.lk

SARATHI LIMITED, 50, HYDE PARK CORNER, COLOMBO 02.

Labour licence No. 02

Approval No. AL/02/ADVT/EX02/09

ENHANCE YOUR CAREER AT.....? TIME LIFE

WE ARE MEMBER OF THE "TIME WANER" GROUP, A MAJOR INTERNATIONAL COMPANY DEDICATED TO PROVIDING HIGH QUALITY EDUCATIONAL SOLUTIONS.

WE ARE LOOKING FORWARD SELF MOTIVATED PEOPLE FOR OUR MARKETING TEAM.

MARKETING EXECUTIVES / TRAINEE MARKETING EXECUTIVES (Male/Female)

- * MINIMUM QUALIFICATION GCE O/L AND /
- * SCHOOL – LEAVERS PREFERABLE
- * GOOD KNOWLEDGE OF ENGLISH
- * AGE BETWEEN 18-35 YEARS.



ALSO WE ARE LOOKING PEOPLE WHO ARE CONVENIENT TO WORK IN OUR NEWLY OPENED BRANCH IN PELIYAGODA

Please Contact: Dharshika on 0115749368

BENEFITS

- * FREE TRAINING.
- * OPPORTUNITY TO TRAVEL OVERSEAS.
- * OPPORTUNITY TO CLIMBUP THE FUTURE LADDER.
- * EARN OVER 35000/= PER MONTH.

**CALL FOR AN APPOINTMENT
MR. AMILA ON 0773434805
E-MAIL – auamila@gmail.com**

THE SALES MANAGER
TIME LIFE INTERNATIONAL
NO.23 E 1/1, PAGODA RD .NUGEGODA.
Branch Office: 396 1/2, Kandy Rd, Peliyagoda, Kelaniya.

VACANCIES

**IN A 100% EXPORT ORIENTED COMPANY MANUFACTURING
CLEANING EQUIPMENT AND ANCILLARY PRODUCTS**

POST OF ENGINEER

We wish to recruit an Engineer for our factory in the Kalutara District with the following qualifications:

- * Should have an Engineering degree from a Recognized University
- * With a high degree of proficiency in electrical and mechanical maintenance including a good knowledge and experience in PLC and CNC operations
- * Minimum of 5 years work experience in a factory environment in a recognized production / Engineering organization
- * Possess strong leadership qualities, be staff motivated, able to handle the technical staff and prepared to work with a high sense of responsibility with flexibility in working hours
- * Should be able to maintain all modern manufacturing machinery that are PLC and CNC controlled, look at areas to minimize downtime and bring solutions in order to reduce maintenance and spare parts cost

POST OF MARKETING EXECUTIVE

We wish to recruit a qualified, skilled, dynamic and enthusiastic professional as a Marketing Executive for our head office in Colombo to join our team for International Marketing and sourcing with the following qualifications:

- * Should have a sound Marketing background
- * Minimum of 3 years experience
- * Be a team player with flair to lead by example

JOB:

Entails developing existing buyers, exploring new markets, product development and meeting strict targets on increasing International sales.

An attractive remuneration package in line with experience, medical insurance and other fringe benefits along with career advancement opportunities within the group of Companies will be offered to the selected candidate.

Applications with detailed CV, stating contact telephone numbers and two non-related referees should be forwarded to the following address.

**Post of Engineer or Post of Marketing Executive
P.O. Box 367
Colombo**

SOFTWARE DEVELOPER

Wijeya Newspapers Ltd, the leading newspaper publisher is looking for a suitable person to fill a vacancy in the info. System Department.

The ideal candidate would possess the following.

- Bachelor's degree in IT or equivalent
- Strong PHP & Java programming skills
- Experience in SQL, MySQL and Linux
- Minimum of 2 years experience in working with the above technologies
- Knowledge or experience in Flash Action Script will be an added advantage.
- Willing to work long hours.

If you can match our requirements please email vacancy@wijeya.net within 14 days of this advertisement including the names of two non-related referees.

**ASSOCIATED MOTORWAYS LTD****We are ready to take you on boardARE YOU?**

AMW has it's advantage one of the most diversified product portfolios in Tyre & Lubricant operations that represents the BIGGEST names in the industry. Our brands include Good Year, BP, Castrol, EPIC, and Marathon.

We are looking for a person with at least 05 years experience in Supply Chain Management in the capacity of **ASSISTANT MANAGER SUPPLY CHAIN.**

The chosen candidate must have a complete know how of Supply Chain Management domain fundamentals. He/ she should have had experience in evaluating and setting up parallel or alternate supply chains for diversified product categories. He/she will be engaged in placing timely orders; ensuring products are available at all times in order to serve the market without product delays, ensuring the order placement and replenishment of process is worked out flawlessly and negotiating pricing with principles.

The ideal candidate should have a Degree from a recognized University. He/she will be an organized, methodical, meticulously planned individual good with numbers below 30 years of age, a team player and fluent in preferably all 3 languages. Previous experience in the tyre and/or lubricant industry will be an added advantage.

If you feel that you are ready to take on the challenge then please send in your CV by post within 10 days of this advertisement to



The Human Resources Manager

Associated Motorways Ltd

185, Union place, Colombo 2

email : hr@amwLtd.com

ST APPOINTMENTS
MAKING OPPORTUNITIES KNOCK ON YOUR DOOR**Impressive titles are more than cheap**

More and more organizations are doing out impressive-sounding job titles, many including superlatives such as "chief". One reason is to stop key executives from leaving, according to Michael Jalbert, president of M2Network, a major search and recruitment organization. But titles such as chief marketing officer, chief innovation officer, chief risk officer also mark the extra responsibilities that CEOs are delegating to senior staff.

Michael Jalbert said: "CEOs and presidents of companies realize that running a successful business requires an effective leadership team. Many top executives have more autonomy in the running of their departments than ever before. This results in a greater sense of ownership and fosters loyalty."

Jalbert considers that "chief" titles are best used to signal strategically important issues in the organization. For example, he often has a chief risk officer now to make sure that they are in compliance with laws governing account-ability. And many businesses have a chief marketing officer to show the importance of customer acquisition. But organizations expect results in return for these titles.

"If the CEO can't deliver results fast enough - such as increase market share and improve brand awareness - they don't last long," said Jalbert.

Retaining top talent is a particular problem in organizations with flat structures. Inventing post-s with prestige titles is one of the few options to keep employees happy in their careers.

"Some of the more creative 'chief' titles cater to the desire of up-and-coming managers to possess titles that reflect what they do. This generation of workers is unimpressed with traditional titles and impatient to get ahead. They're also willing to change jobs to get what they want," he said.

But "title creep" can be counter-productive. Jobs that do not deliver on impressive titles repel rather than attract talent.

"People can easily see through new titles that offer prestige in name only. If the job doesn't also bring added responsibility and recognition, employees can feel that they are being manipulated," said Jalbert, observing that the title "vice president" has become so common that it is almost meaningless.

"Meaningful recognition within the organization is critical," said Jalbert. "New titles won't do fine in the long term."

Celebrity CEOs. Executive titles, awards and personal self-belief are intertwined.

Mathew Hayward of the University of Colorado at Boulder and co-authors Victoria Rimba and Timothy Pollock of the R. H. Smith School of Business at the University of Maryland at College Park published an intriguing paper "Believing One's Own Press: The Causes and Consequences of CEO Celebrity" in the July 2004 issue of Strategic Management Journal. In this paper they pointed to the unhealthy relationship between CEO belief in themselves and the way they were written up in the media. They argued that executives should not believe their own press because it tended to become bad news for their organizations.

-hmguide.com

According to Mathew Hayward, who has since written a book on the same theme (Bp Check: Why Executive Hubris is Wrecking Companies and Careers and How to Avoid the Trap), journalists often create an inflated image of CEOs by attributing their organizations' positive performance solely to their CEOs' strategic actions. The trouble begins, said Hayward, when they start to believe the hype.